



# PREMIER MILLWORK

& LUMBER COMPANY, INC.

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March 15, 2016

Mr. Rick Beskin, President  
Mr. Roy Beskin, Vice President  
Beskin and Associates, Inc.  
300 Southport Circle  
Virginia Beach, Virginia 23452

Rick and Roy,

I want to start by saying this letter of gratitude is long overdue. I cannot begin to thank you for the assistance you and your team provided me and my business after our fire loss. To say I was overwhelmed after the fire would be an understatement. You both assisted me through the process and helped bring our claim to a successful resolution without asking for compensation. What continues to amaze me is you did this without even being my agent of record at the time of the fire. I can never repay you for the endless hours of consultation with you and Walter. You all assured me that if we were fair and honest with our approach to the claim, everything would work out. You and your company's professionalism, knowledge of the insurance industry and comforting ability to make me feel that I was your only client are not found in many businesses today.

I am now proud to say Beskin and Associates, Inc. handles all of our corporate insurances. In addition, you again went over and above to assist me in providing bonds for our projects. You navigated me through the surety process and were able to get me bonds when our other carrier did not feel like working on our behalf. If I run across a business in need of your services, I will recommend you with the utmost praise and confidence.

Premier Millwork and Lumber Company, Inc. is a better company today because of our partnership with Beskin and Associates, Inc. Thank you from the bottom of my heart!

With my sincerest thanks,

George R. Melnyk, Jr.  
President