

# INDEPENDENT LIGHTING

IT'S TIME TO CHANGE YOUR LIGHT BULBS

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Wednesday, December 16, 2015

Beskin & Associates  
300 Southport Circle  
Virginia Beach, VA 23452

Beskin & Associates,

I would like to thank you and your incredible insurance and benefits team for outstanding service. Independent Lighting Corporation has been a client of Beskin for over thirty years. I have only had the pleasure of working with you for the last three.

In taking over the employee benefits at Independent Lighting, Julie Tupper has made my transition from my predecessor a seamless one. Julie is cognoscente of our business structure and budget. She does all the research for us and finds the best plans that fit our needs and our bottom line.

I am approached constantly from other insurance providers and brokers with the guise that they can find what is best for us. My answer to them is always, "We have already found the best for us, Julie Tupper and Beskin & Associates!"

Kind regards,

  
Jennifer Fleacher  
CFO